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## Fad or Fabulous? How Social Media Has Changed the Community Conversation

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# Facebook: How to Keep Them • Compelling & Consistent Content • Mix of what they want to know and what you want them to know \*\*The Contents of the parameters of the paramet





### Our Policy

- We answer questions
- We let people vent/make statements, as long as they are factual and follow our policy of conduct
- We correct misinformation
- · We post at least once a day

The contents of this presentation reflect the view of the presenter, not of CML.



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### The Denver Police Department and Social Media:

# Telling Our Own Story

### **BIG NUMBERS**



Year End Review: 2016 74,743 Likes 47% Increase from 2015

49,752,893 Reached 12% Decrease from 2015



Year End Review: 2016 144,619 Followers 107% Increase from 2015

38,543,065 Impressions 102% Increase from 2015



Year End Review: 2016 5,848,512 Video Views 21% Increase from 2015

In 2009, the Denver Police Department ventured into the world of social media and joined Twitter. What began as a way to communicate directly with the citizens we serve, social media has since become our primary tool for disseminating information to the public, and the media. The combined use of Twitter, Facebook, and Instagram has allowed us the opportunity to have public, ongoing conversations with citizens, improving our relationship with the community and increasing transparency. Using social media has also provided us with the opportunity to share our own stories. We no longer rely on the media to get the word out about the work our officers do every day to protect the people of Denver. We take this venture seriously, committing to it full time, and it has paid off.

## **We've Gone Viral: 1 Year, 88 Million People Reached**

The expression "gone viral" refers to internet content that has spread rapidly and widely. For some, there is a cosmic force behind their material going viral. For us, it's calculated. Using Facebook and analytics, we know when and what our audience wants. With this knowledge, we share our content with the greatest potential of going viral, on the day and at the time our audience is most responsive.

Our posts reach tens of thousands of people and several occasions, they reached millions of people. Our most popular stories are always about an officer going above and beyond the call of duty, from buying paying the baggage fees for a stranded soccer team to putting a family up in a hotel. Each of these stories humanized our officers, improved our agency's image, and was seen by people all around the world.

We replicate the presentation of similar stories on a weekly basis, with great success, which consistently increases our Facebook page's reach, (number of people who see our content) and "Likes" (subscribers). We don't pay for our stories or page to be advertised to people. We rely strictly on the content of our daily stories to be engaging enough for people to choose to read, like, comment and share them.

Twitter compliments Facebook well, allowing us to communicate with the public and media in real time regarding incidents happening around the city. We also take part in trending conversations of a less critical nature. In just the year of 2016, our tweets made over **38.5 million impressions**.

