





Building Sustainable Organizations Through People and Data

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Agenda

- The Value of Organizational Culture
- Making the Right Hire
- Maximizing Employee Success
- Continuous Process Improvement 101

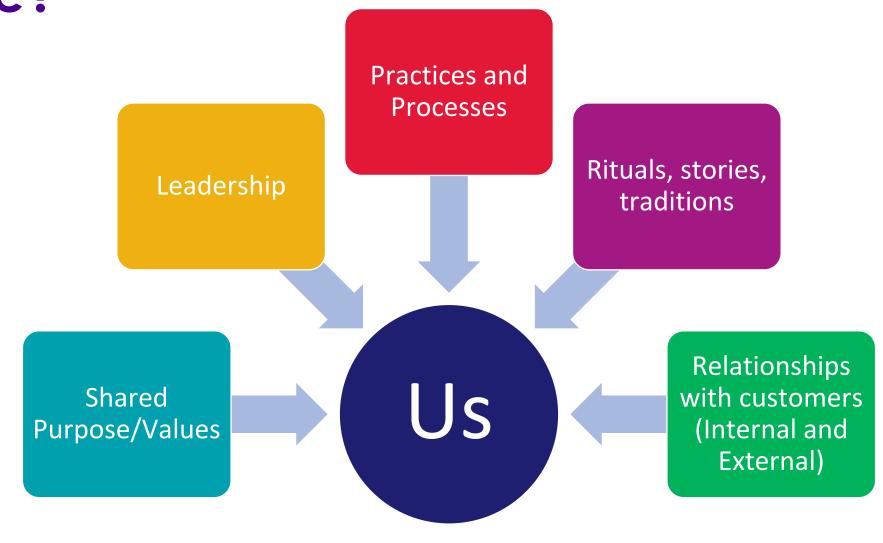




The Value of Organizational Culture



What is organizational culture?



Top Reasons People Leave Jobs





Impacts of Positive Culture

Less Turnover

Reduces Brain
Drain

Higher Morale

Better Engagement Fewer Sick Days

Better Quality of Work

Better
Work/Life
Balance

Increased Customer Satisfaction

Reduced Costs



Reinforcing Culture

- What do you value?
- Traditions, stories, rituals
- Professional Development
- Appreciation
- Communication
- Hire for Fit and Keep Them



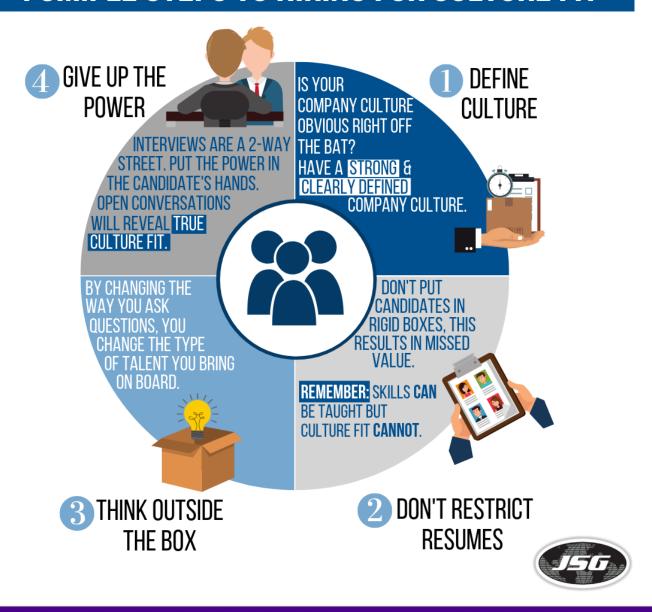
Play to Your Strengths!



Making the Right Hire



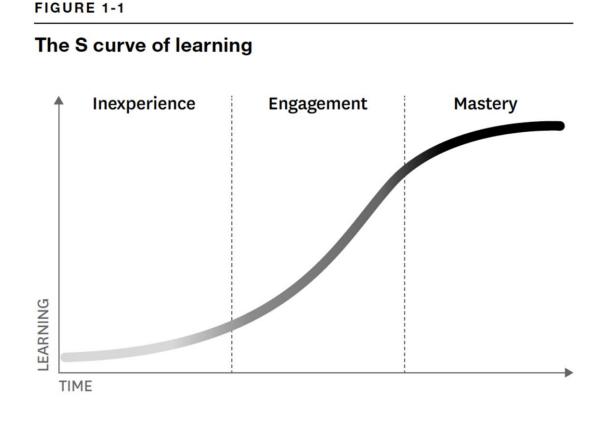
4 SIMPLE STEPS TO HIRING FOR CULTURE FIT





Building a Well-Rounded Team

- Everyone has an S curve
- 3 distinct phases
- "If a person can't grow with a company they will grow away from it"
- Strive for engagement
- The best teams are a collection of curves





Job Postings that Attract the Right Candidate

- Way for employers to recruit candidates for vacant positions
- Introduction your company to a potential employee
- One page
- Include culture and pictures
- Be clear and sell the opportunity
- How has the pandemic impacted your candidate pool?



Play to Your Strengths!

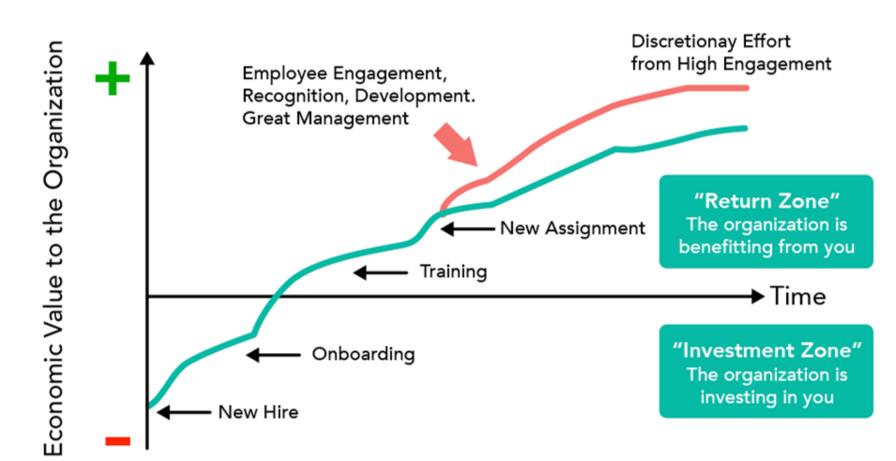


Maximizing Employee Success



The True Cost of an Employee

Cost to Value of an Employee





Orientation & Onboarding

- Orientation is a brief introduction to the organization
 - Familiarizes new hires with company policies, coworkers,
 and responsibilities
 - Introduction to mission, values, and vision
 - Takes place over the first week of a job
- Onboarding is an umbrella term that spans the full new hire journey
 - Onboarding takes place over the first 3 months to a year
 of a new job
 - Provides a picture of duties and responsibilities
 - Reduces workplace stress and increases retention





Retention Basics

"If a person can't grow with a company they will grow

away from it" - Whitney Johnson

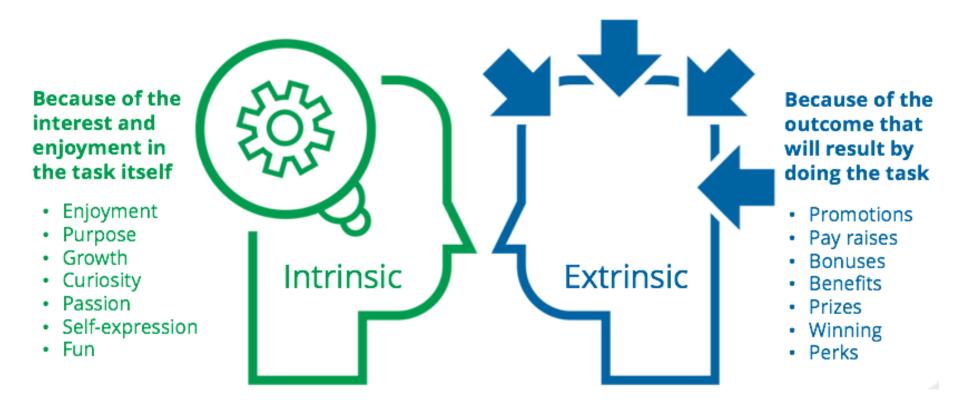
- Listen to employee feedback and follow through
- Create and support an inclusive culture
- Invest in employee growth opportunities
- Stay interviews/Exit Interviews
- Positive Offboarding





Which one is more important?

INTRINSIC VS. EXTRINSIC MOTIVATION: WHY WE DO WHAT WE DO

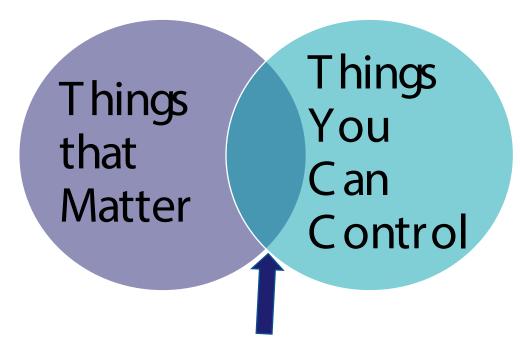




Continuous Process Improvement 101



What is Continuous Process Improvement?



Your Innovation
Sweet Spot





Choosing Your Delivery Method

- 1. Diagnose organizational culture
- 2. Get buy-in from all levels of the organization
- 3. Develop training framework
- 4. Identify your tools
- 5. Track ongoing cost savings
- 6. Engage alumni network





There is no one size fits all!

Brighton's Diagnosis

- Staffturnover
- Changing leadership and direction
- Pandemic stresses
- Few options for performance or leadership training
- Expressed interest
- Inflection point for the City
- Cultural foundation
- Good financial stewards



Brighton City Council to investigate one of their own over encounter with police but won't say who

steps down after 13 months on the job

A special prosecutor will probe whether the council member abused his office when dealing with law enforcement

Performance & Leadership Academy





Employee Cycle



Process Improvement



Leading from Any Seat



Executing Change

- Organizational Values
- Storyboarding
- Reinforcing Culture



- Hiring for fit
- O rientation/O nboarding
- TeamDynamics andDevelopment
- Positive Exits

- Process Mapping
- Identifying W aste
- Gap Analysis Tools

- Leadership v. Management
- Styles of Leadership
- Barriers to Innovation
- C hange
 Management

- StrategicPlanning
- W ork Plans
- PESTLE Analysis
- SMART Goals

Toolkit Overview

Gap Analysis

- Storyboarding
- Process Mapping
- Spaghetti Diagram
- 5-W hy's
- Fishbone Diagram
- Communication Circle
- GEMBA Walk

Pluc/Dalta

Solution Tools

- Mistake Proofing
- Check-Lists
- Standard O perating Procedures
- Impact/Effort Matrix
- Behavioral Nudges

Executing Tools

- Emotional Intelligence
- SW O T
- PESTLE
- W orkload Visualization
- Strategic/Action Plans
- Performance Metrics
- Data Stories

Execute for Success

- Create a buzz
- Honest branding and marketing are crucial
- Why does it matter?
- Get leadership involved
- Identify your change champions
- Plan for resistance
- Celebrate
- Have fun













THANKYOU

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